



"Five golden rings..."

The students at WESS have been decorating store windows with the theme of 12 days of Christmas. Appropriately so, Krebsz Jewellery is "Five golden rings."

Open for business

By Ruth Ferguson

One of downtown West Lorne's popular eating establishments is now under new management. On June 7th, Paul and Huguette Goetghebeur and their son, Keon, from Wardsville, became the new owners of Jammer's Restaurant.

This is not Paul's first business venture. He has previously owned a restaurant, a Mac's Milk store, a hardware store, and a service company.

The Goetghebeurs aren't planning any drastic changes but do have a few new ideas in mind. They are adding home cooked meals to the menu and will be installing a removable fence to create a dining area. The fence will be taken out when bands perform. Draft beer will also be offered now. Take out is still available.

The new owners are also planning on having area bands come in and perform on a fairly regular basis, hopefully twice a month. The style of music will be varied and different bands will be featured. For their grand opening, the popular local band Excess NRG will be headlining the weekend. Also, Jammer's will be giving away t-shirts, and other things like pizzas



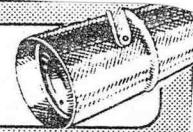
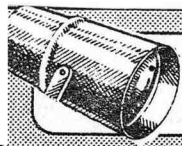
New owners

Jammer's new owners Huguette, Paul and Keon Goetghebeur.

Modern Beauty Salon

By Ruth Ferguson

It's been three years since Mary Steinbacher opened her hairdressers shop, Modern Beauty Salon, in West Lorne. Mary began apprenticing as a hairdresser in 1968 and graduated three years later from Fanshawe College, receiving the highest mark on her test and was given a plaque honoring her as an outstanding student. Also in 1971, she earned her barber's license, also through Fanshawe College. Mary is also a qualified cosmetician.



JB Jeans



Janice Brearley and Joyce Bree are enjoying their new business venture. J B Jeans held its Grand Opening on Saturday, May 1st and locals stopped by to see the line of jeans and men's sports and casual wear that the downtown shop has to offer. *Mercury-Sun photo*



by Carrie Kelly

On April 1, Kay Diles and Gregory Karagiorgos purchased the Town and Country Restaurant. They had been leasing the building and restaurant for the past three years. Since they have taken over ownership, they have completed the first stage of renovations planned for the restaurant. In the coming weeks they will be putting a new roof on the building.

Kay Diles had previously owned restaurants in Toronto and Woodstock before choosing to come to West Lorne. Gregory Karagiorgos has also owned several restaurants in the past in London, Port Franks, Seaforth and Ancaster.

The new Town and Country Family Restaurant specializes in seafood, steaks, and their ever popular chicken wings. They offer a Sunday Brunch and "Smorgasbord", and are licensed by the LCBO. They have Banquet Facilities for up to 50 people as well as offering Catering Services.

Kay commented that it is very easy to get along with the customers in West Lorne and without them there was no way they would have bought the restaurant. Kay would like to thank the past West Lorne customers for their patronage and as new owners, both Gregory and Kay look forward to many years of serving the community.

Insurance and real estate

By Ruth Ferguson

On May 1, 1978, Paul J. Gangle established his insurance business in an office at 171 Main Street in West Lorne. One year later he moved his business into his new building next door at 173 Main. He has been an insurance broker since 1978, and his business has grown considerably since he first began with the purchase of G. R. Hanley Insurance of Rodney in 1987, and in November 1988 obtaining the John Watterworth Insurance Company.

With the changes that the N. D.P. government has made to the automobile insurance industry, Mr. Gangle realized that he had to diversify and decided to enter into real estate.

The real estate market is picking up. He says that now is the best time for people to purchase a house, especially for the first-time home buyer. There is a wide selection of properties to choose from and very low mortgage rates. This phenomenon of a variety of homes and low interest has not occurred in a very long time, in fact interest rates are the lowest they have been in 30 years.

For people wanting to sell their homes, the price has to be right for someone to buy. Houses have to be priced at almost where they can sell at because you won't get results if overpriced. If the home is priced too high, people will just

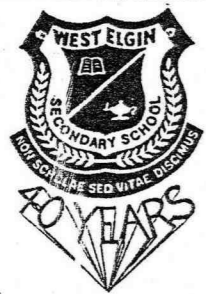
use it as a guide to find something that is priced more according to its actual value.

For anyone wishing to purchase a new home, Paul strongly recommends that the would-be purchaser get a pre-approved mortgage from their lending institution. If you haven't gotten pre-approved Gangle Real Estate will work with you and your bank to obtain financing before you start searching for your dream home to make your purchase go as smoothly as possible.

Because of the recession people are reluctant to take out a large mortgage when they have no assurance that their job is secure and they will be able to make their payments. Consumer confidence plays a big part in the real estate market.

On the insurance side of the business, business has been steady mainly because of the company's established portfolio and clientele. Because of the tight market, Gangle Insurance is concentrating on taking very good care of their customers. "We are very service oriented and competitive," says Mr. Gangle. This philosophy applies not only to the insurance company but also to the real estate company as well.

Gangle Insurance is known as a general insurance broker as they offer all types of coverage including home, auto, farm, business, motorcycle, bonding and liability. In-home estimates are available



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